

Telesales Inbound (Sales)

About Ingenico Instore

At Ingenico Instore, a division of Worldline Group, we build payment solutions for the new world of commerce. We believe every person and business on the planet is on a growth journey, and we're here to make that journey faster and simpler. We combine the opportunities of a global company with the culture of a startup. We actively promote inclusion and diversity, not only to benefit our people and the communities we're in, but also to fuel our innovation. Here, you'll forge your own path to success, be valued for who you really are, and recognized for what you deliver. Want to take the next step in your growth journey? Let's talk.

To strengthen our organization we're looking for a „**Telesales Inbound**“

Your challenges

- ✓ Contacting prospects via inbound calls
- ✓ Following-up on incoming leads via call, mail, Salesforce
- ✓ Being updated on running campaigns
- ✓ Updating leads with prospect data & contacts
- ✓ Sending offers and info to prospects
- ✓ Guaranteeing follow-up on offers send
- ✓ Checking on signed contract and additional documents
- ✓ Working according to an implemented daily structure

What you'll bring to the team

- ✓ You'll contribute to a strong ‚Sales Culture‘
- ✓ You'll work take ownership in organizing your business day
- ✓ You are a strong communicator with a ‚hunter‘ mindset

Your contributions

- ✓ First experience in a telesales job is a plus
- ✓ Fluent knowledge in Dutch and French, good understanding of English (reading skills)
- ✓ Possessing a strong communication and negotiation skill is a big plus

What is waiting for you

You will be part of an international, dynamic team, that is passionate about keeping things work and making things work. It is an opportunity for you to amplify your potential and follow your personal ambitions. Our team is located in Zaventem.

Interested?

Please send you motivation letter and CV to :

myrecruitment.instore@ingenico.com

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