

Press Release New York, January 17, 2017

Ingenico Group Achieves Rapid Growth through Expansion of Unattended Partner Program

With significant new partners including Bank of America, Vantiv and Vengo, the company sees more than 200 percent year-over-year growth in shipments of its unattended payment solutions

New York, NY – January 17, 2017 – At the annual <u>NRF Conference & EXPO</u>, Retail's BIG Show, in New York City, <u>Ingenico Group</u> (Euronext: FR0000125346 – ING), the global leader in seamless payment, reported today that it achieved over 200 percent year-over-year growth in shipments of its suite of <u>iSelf</u> <u>Series</u> solutions as a result of new additions to the Ingenico Group Unattended Partner Program. By adding a number of reputable partners, including Bank of America, Bluefin, Shift4, Vantiv and Vengo, Ingenico Group saw its single largest deployment of unattended payment solutions in 2016.

Launched last year at NRF, the program's members are made up of the top kiosk providers, value-added solution providers, system integrators and payment solution providers who make up the ecosystem necessary for secure unattended payments. Today, the Ingenico Group Unattended Partner Program includes 22 members, and each organization has access to the full suite of Ingenico Group's PCI-certified, NFC and EMV-enabled iSelf Series solutions, including its latest offering, the iUC285 and its hardware and integration kits as well as connections to all other partners in the ecosystem to create integrated solutions.

The members of the Ingenico Group Unattended Partner Program include:

Payment Solution Providers: Bank of America Merchant Services, Bluefin Payment Systems, Creditcall, Datacap Systems, FreedomPay, Shift4, Tempus Technologies, TrustCommerce and Vantiv.

Kiosk Providers: Connected Technology Solutions (CTS), Flex, Image Manufacturing Group (IMG), KIOSK Information Systems, Olea Kiosks, SlabbKiosks, Vengo and ZIVELO.

System Integrators: INTOUCH, Livewire and Nanonation.

Value-Added Solution Providers: Unattended Card Payments (UCP)

"Being a part of Ingenico Group's Unattended Partner Program not only gives us access to the latest payment acceptance devices for our kiosks, but also provides us with the companies we need to work with within the payments ecosystem," said Steven Bofill, co-founder and chief of design for Vengo. "It was critical for us to utilize an affordable, PCI compliant, all-in-one reader and Ingenico Group's iUC285 smart terminal met all those requirements. Integrating with Ingenico Group's device and security platform has opened us up to a greater number of locations and with the payment acceptance options made available by Ingenico Group, we're able to accept a variety of electronic transaction types that are necessary to engage today's consumers."

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The secure range of modular, unattended smart terminals enables organizations that haven't previously been able to deliver such offerings and create new revenue streams, while businesses who already have self-service solutions in place can now upgrade their machines to accept EMV and NFC-enabled payment methods like Apple Pay and Android Pay. Combined with a complete development suite, dedicated support team, and access to Ingenico Group's sales channels as well as the entire unattended partner ecosystem, Ingenico Group's solutions help every partner prepare for the future by enabling the acceptance of all payment methods, without the need for a cashier or attendant.

"In its first year, our Unattended Partner Program has been highly successful, with a number of implementations across different industries, including education, retail, hospitality, parking and vending, among others. In the last two years alone we've created over 10,000 purchase points with our unattended terminals, and having a variety of partners within our ecosystem of kiosk providers, system integrators, value-added solution providers and payment solution providers, makes it easy to create the right solutions for all of our customers," said Greg Burch, head of product, software for Ingenico Group North America. "With more and more people moving away from cash, vending machines and kiosks have taken a hit in the past five years. But being able to provide secure electronic payments methods like EMV and NFC makes it easier for consumers to make quick purchases from unattended payment solutions."

Companies wishing to learn more about Ingenico Group's Unattended Partner Program can visit <u>http://info.ingenico.us/unattended-partner-program-pr</u> to request more information, or visit Ingenico Group at booth #1742 during the annual NRF Conference & EXPO, Retail's BIG Show, Jan. 15-17, 2017 at the Javits Center in New York City.

About Ingenico Group

Ingenico Group (Euronext: FR0000125346 - ING) is the global leader in seamless payment, providing smart, trusted and secure solutions to empower commerce across all channels, in-store, online and mobile. With the world's largest payment acceptance network, we deliver secure payment solutions with a local, national and international scope. We are the trusted world-class partner for financial institutions and retailers, from small merchants to several of the world's best-known global brands. Our solutions enable merchants to simplify payment and deliver their brand promise. Learn more at www.ingenico.us or twitter.com/Ingenico.

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