

ingenico
GROUP

ENTERPRISE
RETAIL

Ingenico
**SMART
SELF**
FOR VENDING

Take your vending
business to the
next level with a
flexible and reliable
payment solution

Behind every
customer journey

www.ingenico.com/smartselvending

THE VENDING REVOLUTION IS COMING

Today, **technology is moving faster than ever**. In the modern world, customers want to enjoy the latest innovations and a best-in-class customer experience.

In the new digital era, self-reliant and empowered shoppers believe that self service is a time-saver. They also see **cashless and contactless** as a faster and seamless way to pay.

More than ever, merchants must engage and delight customers while also enhancing their operational efficiency. To meet merchants and shoppers' expectations and better respond to new vending challenges, **Ingenico is introducing the new Smart Self solution**.

OUR SOLUTION AT A GLANCE



- Interact with your customer
- Surprise, delight and reward loyalty
- Support charitable donations and promote sustainability

INCREASE CUSTOMER ENGAGEMENT



- Real-time reporting
- Smart transactions management
- Easy, quick and secure payment

ENHANCE OPERATIONAL EFFICIENCY

SMART DEVICE



SECURE GATEWAY



ADVANCED ACQUIRING

Secure Gateway

99.99%
platform availability

Immediate reporting
with real-time data

5.6bn
transactions processed in 2019

European and PCI-DSS
omnichannel gateway

Advanced Acquiring

21
currencies available

Transparent pricing model

€122bn
transactions acquired in 2019

Quick settlement
(Day +1)

YOUR KEY BENEFITS

Smart Self is an evolutive solution dedicated to vending to improve customer journeys in all unattended environments.

Flexible solution

To answer your specific business needs

Secure environment

To protect your business and your customers' personal data

Best-in-class customer experience

To engage and delight shoppers with the latest technology

Operational efficiency

To increase business performance



THE LATEST TECHNOLOGY TO ANTICIPATE YOUR NEEDS



Self/2000

- Colour touch-screen
- Contactless
- Dynamic PIN pad
- Camera
- PCI PTS v5



Self/4000

- Colour display
- Chip, Magstripe, Contactless
- Physical PIN pad
- Camera
- PCI PTS v5



Self/5000

- Colour touch-screen
- Chip, Magstripe, Contactless
- Dynamic PIN pad
- Camera
- PCI PTS v5



Smart Device

PIN entry devices to meet SCA/PSD2 requirements

Secure & rugged technology

EVA and NAMA standards compliant

Easy & adjustable mounting

4 trends driving the vending market

Cashless

50%

of customers think that cash will disappear completely at some point in the future.

(Marqeta Consumer Behavior Survey, February 2019)

Mobile payment

63%

of Gen Z consumers would pay more for a mobile experience. People understand that technology will change how they buy things.

(Source: PwC - Experience is everything)

Data Privacy & Security

95%

of customers are more likely to be loyal to a company they trust.

(Source: Salesforce - Trends in Customer Trust)

Customer experience

86%

of customers are willing to pay more for a positive experience.

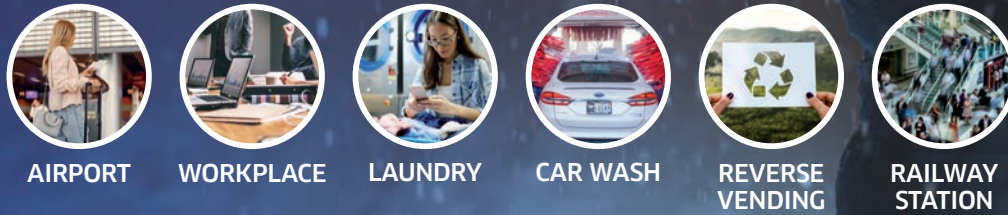
(Source: Oracle)

INGENICO AND SELF-SERVICE

Behind every customer journey

The rapid growth of cashless and contactless payments is creating **huge opportunities for the autonomous vending market**. Ingenico helps you design **a flexible and evolutive vending solution** tailored to your specific needs, because we know each of your customers is unique.

VENDING IS EVERYWHERE



... AND MORE!

OUR CORE VALUES



Provide a secure environment

Protect user privacy and guarantee the safety of your business

- Security by design: PCI DSS, PCI PTS and P2PE certified
- Fraud management, risk prevention and tokenisation
- Meets the latest security standards, including Strong Customer Authentication (PSD2)



Shaping the business ecosystem

Active member of professional vending & payment associations, Ingenico provides highly functional ecosystems based on market standards

- Nexo-certified platform
- EVA- & NAMA-compliant devices with an easy and adjustable mounting
- Ingenico vending solution named **Best Payment solution of 2019** by the European Vending Association



Enhance Positive Impact

- **Recycling:** Ingenico provides collection & recycling solutions for end-of-life terminals in **80% of the countries** where we are present.
- **Charity:** Ingenico and our partners enable consumers to make micro-donations via the terminal, collecting more than **4 million euros** in 2019 in France, Spain and the UK.

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BEHIND EVERY CUSTOMER JOURNEY