Fintech Radar in Mexico

Hi,

We really hope this Fintech Radar finds you well at this uncertain times!

Our purpose as Innovation team at Ingenico is to foster the Innovation ecosystem around Latin America, and our Radars are one of the ways we find out to do that! So we did a survey of startups and briefly analyzed what service they deliver, in addition to mapping their lifetime and investment history. With all information together, we believe that we can help you better understand the solutions we have available in Latin America and increase opportunities for business creation and development with that.

We are improving this documents every day so please if you have any feedback or suggestion regarding this, don't hesitate to contact the Ingenico Innovation team tru the **email: innovation.LAR@ingenico.com**

We hope you can enjoy this radar, take care and all the best to you!

Best regards, Ingenico Innovation team



Fintechs Mexico Highlights

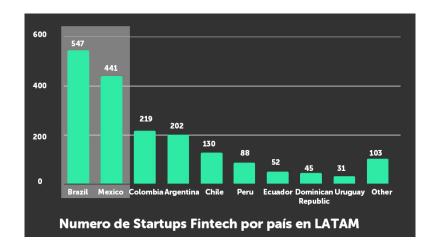
Fintechs Main Products

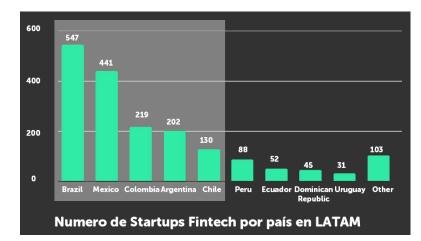
- Bankin Services
- E-commerce
- E-wallet
- Integrations
- Loyalty
- Management
- Mobile POS
- New Payments Methods
- Public Sectors
- Small Merchants

ingenico

Fintechs curiosities

- 53% of fintechs in Latin America come from Mexico and Brazil;
- In Mexico alone there are 441 fintechs;
- Mexico is in 2nd place in the ranking of number of fintechs;
- The average growth of Fintehcs in Mexico is more than 30%





Banking Services



Klu is an application where users can create a bank account in minutes and have access and control of their money in the palm of their hands.



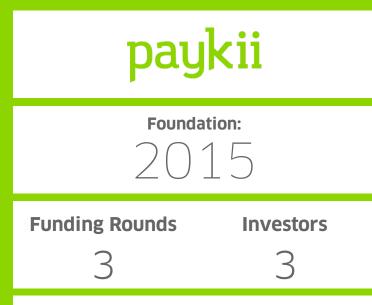


Funding RoundsInvestors32

Ezuza provides mobile payment solutions with a focus on emerging markets. It offers online and mobile payments services, person to person transfers, international remittances, bill payments, and customized corporate payment solutions.



Openpay is a payment portal, receiving payments with credit and debit cards, cash payments on the Paynet Payment Network, interbank transfers and SPEI



PayKii provides a B2B crossborder bill payment solution for money transfer operators (MTOs), banks and mobile money operators that allows customers in one country to directly pay their family members' expenses at home. It has its headquarters in the United States, but has an office in Mexico and Dubai Foundation: 2017 Funding Rounds Investors 1 1

They have the necessary tools for regulated and non-regulated entities to offer means of payment programs tailored to their needs, a comprehensive solution, where your cards will be personalized with your brand, they have a debit card, credit card and prepaid card.

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Funding Rounds Not found	Investors Not found	

Tulkit Pay is a bank with a digital account that comes with a Martercard





Funding Rounds	Investors
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MobileApp who belongs to the PagoTodo Mobile Group, YaGanaste is a free application that allows the client to accept payments with credit and debit cards, have their money available the next day and send it to whoever they want.





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Lendik is Make and receive payments with your cell phone in the simplest way. Lendik is a mobile credit application that allows you to make purchases in your favorite places through your smartphone.

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Foundation: 2018		
Funding Rounds	Investors	
1	Not found	

Enso is a digital bank in Mexico, able to provide a wallet that allows peer-topeer money transfers with no transaction fees involved, no-fee savings account linked to a debit card that allows customers to spend and withdrawal money anywhere they like.



Foundation	
Funding Rounds	Investors
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ComproPago enables e-commerce to accept cash payments.

Once the e-commerce install ComproPago platform, it could provide to their customers a service to buy in the online store and pay in a physical store like 7Eleven, OXXO, Soriana, Chedraui once the customer pay ComproPago sent a notification to e-commerce and customer with the confirmation of transaction.

In Mexico there are 90 millions of people that no have a credit card and at the same time there are hundred of thousands online stores that cannot close a sale with that segment, because both sides don't have the appropriate payment channels. With ComproPago we are resolving this problem.





Funding Rounds

Investors

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Pagaloop is the application that will say goodbye to the lack of liquidity, how? Making your credit card funds available to you so that you pay for all kinds of services; even those where they don't accept cards. In your plastic you already have a credit, Pagaloop gives you the flexibility to use it as it suits you!



Former weex wallet, now Mibo generates an instant Mastercard[®] card in an application.



Foundation: 2015

Funding Rounds	Investors
5	10

No matter where you live, with Airtm you can send, receive, or simply save your money as dollars in the cloud. AirTM connects clients who want to make a deposit or withdrawal to or from the cloud with certified Airtm peers who make a commission completing those transactions.

E-commerce

-



E-commerce POS Lending in Mexico – Allows to buy and pay later everywhere with debit or credit card





Dedapay's main activity is to provide solutions in payment systems, with guaranteed acceptance and service with electronic wallets from the American Express card network. Its clients are individual users and institutions, including companies, financial, governmental, educational and fiantropic entities.

todito Cash



Electronic Wallet through a mobile App, which allows making payments on popular Internet sites, making physical payments through QR and / or Bar codes, cash recharges through more than 20,000 establishments, Credit Card, Debit, Referenced Payment through Bank branches, ATMs and Interbank Transfers (SPEI), Transfers between people, Cash Withdrawals (Cashback), Service Payments, Airtime Recharges, accessing exclusive and geolocated promotions.





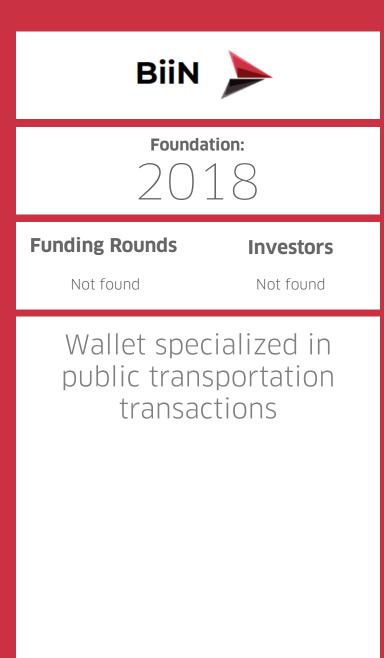
Funding Rounds

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Investors

ePlata is a multicurrency digital wallet and payment ecosystem empowering the unbanked population through voluntary payroll, government and nongovernmental income. A mobile and browserbased solution.





It is your mobile wallet in which you can send money, recharge your cell phone, make payments for services, payments to businesses and more, all this without having a bank account.



Foundation: 2016

Funding RoundsInvestorsNot foundNot found

UnPago it is an lication that allows

application that allows you to make payments and spend a virtual balance without the need for a bank account.

Integrations

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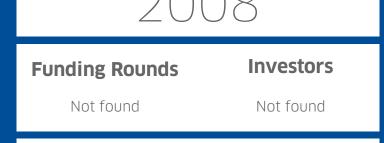




Funding Rounds	Investors	
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It is a solution to accept payments with cards of any type (debit, credit, chip, band) from all banks, with an intuitive application. They are aggregators of CitiBanamex, regulated by CNBV, in addition to those compatible with PCI; integrate the programs of the brands: VISA Payment Service Provider; Facilitator of payments with Master card, Amex Aggregator. **STP**

Foundation:



Integrate your processes and systems with Mexico's most secure payment system, eliminate manual processes of funds transfer operations. eliminate risks arising from non-automated processes in the Business Banking operation, eliminate reprocesses by identifying operations in real time, reduce costs of banking operations and personnel associated with the identification and reconciliation of collections and payments.



Voixty is a unique product purchase concept in Mexico. The service consists of providing the user with access to all types of restaurants, gift shops, flowers, grocery stores, medicines or any type of product with or without home delivery option.



Foundation: 2012 Funding Rounds Investors

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Our vision is to enable the digital economy in Mexico regardless of whether the user has a credit card or not, that is why our main focus is on facilitating the flow of money between buyers and sellers and that, in this way, all people can get what they want in a safe and agile way, creating a real impact on the Mexican economy.





They are specialized in issuing means of payment, through our business solutions that generate value in companies and in the lives of cardholders. They have an electronic wallet, a card that includes everything for travel expenses, a fuel card and a card to control it from the cloud





Funding Rounds	Investors	
5	9	

Billpocket is a merchant services aggregator and mobile payments company that allows to accept debit and credit card payments





Funding Rounds	Investors
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Feenicia is the multiplatform point-ofsale solution that allows you to make payments with a Visa / Mastercard credit and debit card.

Cflexio



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A LATAM Checkout Technology company that provides POS loans to consumers so that they can pay in installments using their debit cards





Investors **Funding Rounds** Not found

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Their approach is directed towards a series of applications integrated in devices for charging with present card and the incorporation of Point of Sale Terminals (POS) in any platform.





Funding RoundsInvestorsNot foundNot found

Vel pay is a company that offers a terminal which is capable of integrating card payment and digital services. gestopago

Foundation: 2011			
Funding Rounds	Investors		
Not found	Not found		

We are a company dedicated to the sale and distribution of electronic products and services in convenience stores or any business with direct sales to the general public.

We have a platform that allows businesses to offer a gigantic range of products and services online, which can be accessed through the internet or by cell phone.



Foundation: 2014		
Funding Rounds	Investors	
Not found	Not found	

MexPago is a technology company that offers solutions integrating payment methods. In our product portfolio you will find from APIs to connect your online stores via Web or App to mobile devices to be able to charge your customers with a card present.

We are using technology to bring services to as many Mexicans as possible, focusing our efforts on financial inclusion.

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Foundation: 2017		
Funding Rounds Not found	Investors Not found	

They aim to carry out innovative solutions based on personalized advice, they offer loyalty program cards and electronic wallets, prepaid fuel and food vouchers, vouchers for social support programs, exchange or administration of bank correspondents and electronic PIN.

Management

Pay			
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GO RIDE	GO-CAR		
		C°	80
GO-SEND		GG-PULSA	MORE

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Funding Rounds

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Investors

They are specialized in creating solutions that make it easier for companies to control their spending. Products include loyalty cards, gasoline consumption control cards, expense control cards and more.

 Foundation:

 2014

 Funding Rounds

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We offer a large selection of unique products including Visa and Carnet prepaid card programs, gift and storedvalue card as well as acquiring solutions. Acquiring solutions for retail, restaurants, hotels, college & universities and other merchants. mPOS & POS terminals and fully integrated software solutions for small, medium and large businesses.



Xaldo is an application for payment of services, credits and taxes through debit or credit card Visa and Mastercard. You can also check balances and due dates.





Funding Rounds Investors Not found

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By Openpay, Paynet is a The solution allows to cover the needs of companies that need to collect money by offering to do it in cash to their clients, this helps them to continue selling online and the client to go to any payment point in the Paynet Network.

tan®tan **Foundation:** 2015 Investors **Funding Rounds** Not found Not found

Tantan is a tool to manage payments through QR and als credentials of institutions, organizations and events.



PagaPhone is a Fintech company focused on the processing of electronic means of payment.



ISOTRX is a solution for administration of balances in digital means of payment. Foundation:2017Funding RoundsNot foundNot found

Online platform that helps you automatically charge your customers' credit or debit cards.



ePesos is a Mexican fintech company that provides payroll advance services

Mobile POS



Pademobile is a global payment platform that turns a cell phone into a mobile wallet into a multi purpose, multi functional and multi service account. Pademobile's platform was developed at Mexico and it is presently operating in Mexico, U.S.A. and Spain, with offices in Mexico City, Palo Alto, CA and Madrid. The mission is grant consumers alternative, efficient, global, integrated and open payment methods. of great quality and at accesible prices. making technical innovation a constant and with the highest security levels, with the objective of decreasing and facilitating the handling of cash.





Tevi allows the storage of bank cards, payment and transfer of money by means of a smartphone, complying with the highest standards of transactions of banxico and the cnbv to protect your money.

_Salao.mx		
Foundation: 2014		
Funding Rounds	Investors 2	

Saldo is a digital wallet that allows users to pay bills to companies in Mexico using smartphones. Users can select the company, enter the reference number, and pay with any bank card.

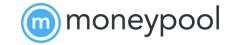


Sr.Pago is a mobile point of sale system that enables individuals and small businesses to receive card payments via smartphones and tablets.



Unipagos is an electronic pay system that works with a cash based digital wallet. The client don't need a bank account, debit or credit card, only a cellphone

New Payment Methods





They created a tool that allows you and your friends to be able to exchange money, whether it is an individual payment or a group charge

Foundation:2016Funding RoundsInvestorsNot foundNot Found

Datransfer has a secure solution for people to be able to move money, with more than 30 million electronic transactions processed through Diestel, Datransfer has the support and experience to offer the most stable and secure money transfer platform in the industry. Its commercial processing and legal compliance algorithms allow it to operate the most secure and competitive service. mycashless.com

Foundation: 2017		
Funding Rounds	Investors	
Not found	Not found	

Cashless is a technology, process and service for events that significantly enhance the user experience. By using NFC wristbands we separate the payment from purchases, so sellers and vendors at your event become much more agile, not having to deal with cash and slow point of sale terminals.





Funding RoundsInvestors913

Clip offers different models of portable card reader hardware to accept all credit and debit cards, as well as other solutions.





Funding Rounds

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Shopnet is an application that works as a smart payment method that allows you to save on payments and earn money from the purchases of friends to whom you have recommended it. In addition, it is a loyalty program for affiliated companies.



PagoFácil offers several ways for the company to accept online payments, payment via terminal, payment by e-mail among others.



Pagaya is an online payment platform, available in a Mobile Application that allows people or companies to accept payments by credit or debit card.



Swap is a P2P payment app to send money to anyone on your contact list, any bank account and any debit card number.

FLUX	
Foundation: 2018	
Funding Rounds Investo	rs

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Flux is a solution-based platform allowing businesses to process payments through QR codes no matter what point of sale terminal they use.

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Funding Rounds

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Bisontec is a Mexican company specialized in creating first-rate technological solutions with electronic means of payments and platforms Foundation:Not foundNot FoundNot foundNot Found

nvio

Nvio is a platform to make payments to any bank account, cell phone number or email in Mexico.



Foundation:Not foundsInvestorsNot foundNot found

MexPei offer clients and / or users the possibility of making electronic payments for a variety of financial services (payment of credits), such as telephony, entertainment, catalog sales, transportation, among others, from the MexPei Point of Sale Terminal.



Valepay offers a digital online payment tool for the Mexican workforce, utilizing vouchers in its core business.

Btokencash



It is a virtual wallet that works as a payment manager and helps to build a close, discreet and dynamic relationship between clients and businesses.

 Innovation, technology and new customer relationship models
 Search for added value on the payment of the product
 Unify the different remote payment solutions with the plus of encompassing the cash payment method

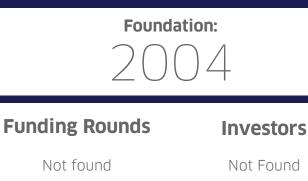


DAPP is the only QR code solution to generate a unique interoperable in Mexico. We are a payments integrator that covers banks, businesses, wallets and CODI.



UnDosTres is the leading and most reliable destination for online cell phone recharges, TAGs and movie ticket purchases in Mexico. UnDosTres is known for the incredible user experience, its support and because it has quickly become the preferred platform to carry out transactions in Mexico.

We are on a mission to change the way people pay for products and services. We want all of Mexico to be able to pay for anything at any time just by pressing a button!



MIT offers the client a solution that contemplates Acceptance in different sales channels, online information that allows the client to control the operation and get to know their business better, prevention services that help their clients reduce their risk without losing sales and a solution that facilitates the management of requests for clarification to reduce chargebacks.

NetPay[®]



NetPay was born out of the need to transform the means of payment in Mexico, seeking to have an innovative company, with people capable of creating and developing new platforms and tailormade solutions for our clients to grow and develop.

Public Sectors

EKP EKT



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Funding Rounds

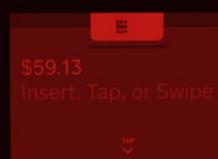
Investors

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Ecard is a prepaid device designed to manage public street parking

Small merchants



Juseir or Swipero Pay

21.63\$

\$4'18 \$3'00 Tableware Set



Foundation:		
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Funding Rounds	Investors	
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Beluga's mission is to make merchants lives around the world easier. Beluga develops easy to use point of sale products that process credit/debit cards, cryptocurrency and cash.

RED TRIUNEA		
Foundation: 2015		
Funding Rounds	Investors	
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Red Triunfa is a network of experts in innovation focused on small and medium sized companies that are seeking to grow in wealth and to protect the society and the environment. Offers services to improve the innovation process and to manage the risks of this activity, funding, advice, business development



KiWi is the Fintech app of micro-businesses in emerging markets



2009

Funding Rounds

Investors

Not found

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Banwire is an Integral system of payments 100% Mexican, which allows e-commerce operations and mobile point of sale terminal at low cost and with cash payment options in various convenience stores