

# **TERMINALS, SOLUTIONS & SERVICES** **NORTHERN EUROPE**

**ENABLING THE ECOSYSTEM FOR THE NEW WORLD OF PAYMENTS  
ACCEPTANCE**



**ingenico**  
aWorldlinebrand

Global  
leader in  
seamless  
payment

ingenico

Since November 2020  
**Ingenico Group has joined Worldline**

Ingenico was integrated within the Global Business Line **TSS (Terminals, Solutions and Services)** of Worldline, operating under the brand

**«Ingenico, a Worldline brand»**

**WORLDLINE** 

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# WHO WE ARE

**Worldline is the new world-class leader in payments and transactional services. We are at the forefront of the digital revolution that is shaping new ways of paying, living, doing business and building relationships.**

Our strengths in innovation are matched by the power and robustness of our platforms, the security of our solutions and the quality of our services.

Trust and sustainability are at the heart of everything we do.



# WORLDLINE

## A GLOBAL PAYMENT SERVICE PROVIDER

#4

Largest player  
worldwide

#1

Merchant acquirer  
in continental Europe

#1

European  
payment processor

#1

Global POS  
market leader

45+

years of  
payment expertise

c. €4.8 BN

2020 proforma  
revenue

#3

European provider of  
e- & m- payment  
solutions



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# WORLDLINE

## DEDICATED GLOBAL BUSINESS LINES FOR SPECIALISED SOLUTIONS

### TERMINALS, SOLUTIONS & SERVICES

#### MERCHANT SERVICES

**ENERGISING COMMERCE WITH  
ADVANCED PAYMENT  
SERVICES**

c. €2.2 bn  
(c. 47%)

c. 1 m  
merchants

c. 5.6 bn  
card transactions  
acquired

**ENABLING THE GLOBAL  
PAYMENTS ECOSYSTEM  
THROUGH WORLD-CLASS  
TERMINALS, SOLUTIONS  
& SERVICES**

c. €1.3 bn  
(c. 28%)

1,000+  
banks, acquirers, ISVs, payment  
aggregators and fintech customers

c. 35 m  
POS terminals deployed

#### FINANCIAL SERVICES

**ENGINEERING THE MOST  
ADVANCED PAYMENT  
PROCESSING PLATFORMS**

c. €0.9 bn  
(c. 19%)

320+  
financial institutions

c. 13 bn  
account based payment  
transactions

#### MOBILITY & E-TRANSACTIONAL SERVICES

**BRINGING PAYMENT AND  
REGULATION EXPERTISE  
TO NEW MARKETS**

c. €0.3 bn  
(c. 7%)

350+  
clients in various industries

c. 700 m  
minutes of voice communication  
managed



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# **NORTHERN EUROPE**

## **KEY FACTS & FIGURES**

**Founded in**  
**1983**

**Number of  
employees**  
**350**

**Terminals sold  
during 2020**  
**216K**

**Number of  
local sites**  
**2**

**Dalgety Bay  
(Scotland) and  
London**



**Terminals  
managed by  
Operations**  
**400K/year**





# SMART ANDROID TERMINALS

## CASH REGISTERS AND PORTABLE TERMINALS

Modernise your business and  
turn every sale into an upsell  
with our Android range



YUMI



APOS A8



AXIUM series

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# TRADITIONAL PAYMENT TERMINALS

## PORTABLE AND COUNTERTOP

Offer basic payment acceptance plus more advanced features and functionality through a convenient, secure range



MOVE/SERIES

DESK/SERIES

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# VERTICALS / SELF SERVICE

## VENDING, KIOSKS, PETROL, RETAIL AND PARKING

Cashless payment  
for a faster  
customer journey



ALL-IN-ONE SOLUTION

MODULAR SOLUTIONS

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# OUR PACKAGED SERVICES

## Terminal as a Service

All-inclusive solution to delight your merchants

- **REMOVE PAYMENT COMPLEXITY** and focus on growing your business, outsourcing your estate management to ONE SINGLE PARTNER
- Control the cost of solution delivery to your merchants through **A FLAT RECURRING FEE**, giving you flexibility and scalability
- **CREATE A CUSTOMISED PACKAGE** tailored to your business needs
- Keep your payment terminals performing flawlessly with the highest level of services and security through a **FUTURE-PROOF SOLUTION**





# **CORPORATE & SOCIAL RESPONSIBILITY**

## **TRUST 2025 PROGRAM - NEW AMBITIONS FOR THE NEXT YEARS**

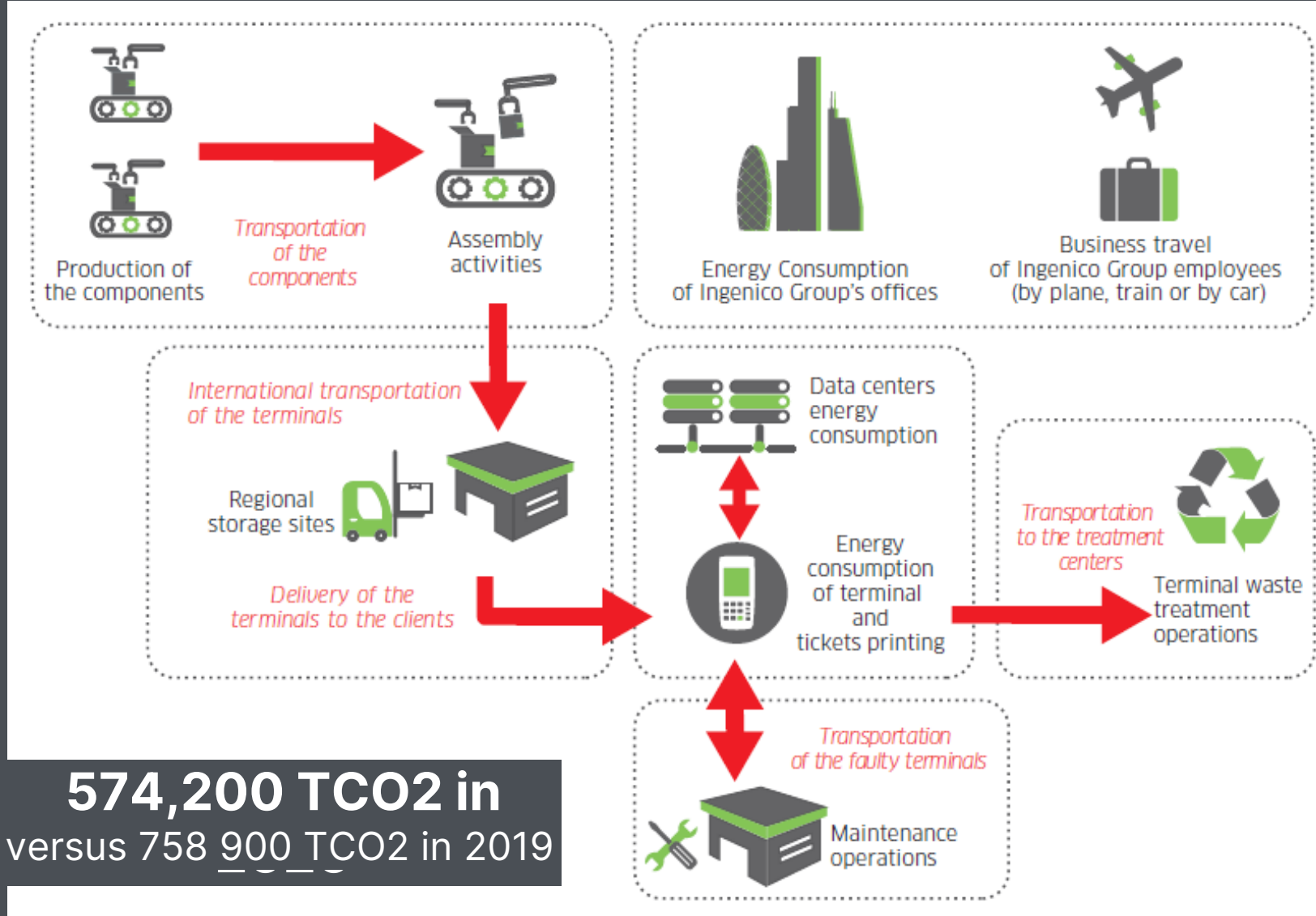
- 1** Guarantee delivery excellence and utmost quality of services
- 2** Enhance customer experience through positive impact solutions
- 3** Foster people development and well-being
- 4** Promote fairness, diversity and inclusion for more equality
- 5** Raise sustainable procurement practices within our value chain
- 6** Endorse ethics and confidence in all our activities
- 7** Contribute to carbon neutrality
- 8** Offer eco-designed payment terminals aligned circular economy

**LEAVING FOOTPRINTS ON  
THE COMPETITION... NOT  
ON THE ENVIRONMENT**



# INGENICO, OUR GREEN CREDENTIALS

## REDUCING OUR CARBON FOOTPRINT IS ONE OF OUR PRIORITIES



**574,200 TCO2 in**  
versus 758 900 TCO2 in 2019

**~ 30 kgCO2e per terminal / year**



**- 20% plastic materials <sup>(1)</sup>**



**- 26% printed circuits size <sup>(2)</sup>**



**- 27% energy in idle mode <sup>(3)</sup>**



**0 paint on plastic parts <sup>(4)</sup>**

- (1) (Lane/3000NM & Desk/1500NM)
- (2) (Lane/3000NM & Desk/1500NM)
- (3) (Desk/3200 Vs iCT220)
- (4) (Move/5000 & Desk/5000)



TELUM TETRA technology



**LET'S BUILD THE FUTURE  
OF PAYMENT ACCEPTANCE  
TOGETHER!**

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