

End-of-Sale and Price Increase Notice

Impacting Ingenico i6xxx Series Signature Capture and Touch Screen Payment Device Sales in the U.S. and Canada

Sept. 19, 2011



This product announcement serves as official notification regarding end-of-sale (EOS) and distribution of the following i6xxx Series Signature Capture payment devices in the United States and Canada.

The following Ingenico i6xxx Series Signature Capture and touch screen devices are affected by this announcement:

- i6550MPD034A/B
- i6580MPD034A/B
- i6580TPD084A
- i6780MPD031A/B/C
- i6780TPD081A

Key Milestones and Dates

The EOS transition period for the Ingenico i6xxx Series Signature capture and Touch Screen devices is October 1, 2011 through December 31, 2015. During the transition period, Ingenico will continue to provide warranties and services support to customers with the i6xxx Series devices as specified by terms and conditions in their contracts through September 30, 2015. In addition, Ingenico will be implementing a price increase of 15% on all orders of the i6xxx Series of Signature Capture devices received after October 1, 2011. The last order date of i6xxx Series Signature Capture devices will be June 30, 2012, with last ship date of September, 30, 2012. To ensure timely delivery, it is important to have all forecasts submitted no later than March 31, 2012.

Important dates relating to the end-of-sale and price increase process are as follows:

Key Milestones	Dates	Description
End-of-Sale Notice	Sept. 19, 2011	Customer EOS Notification
Price Increase	October 1, 2011	The last date on which i6xxx orders will be accepted by Ingenico without 15% price Increase
The Last Buy	June 30, 2012	End of Sales - Last date on which i6xxx orders will be accepted by Ingenico
The Last Ship Date	Sept. 30, 2012	End of Production – the last shipment date for i6xxx products
The Last Date of Support	Sept. 30, 2015	End of Product Support for i6550MPD034A/B, i6580TPD084A, i6780MPD031A/B/C, i6780TPD081A

Business Reasons

Payment devices (hardware) and POS technology (software) are two of the fastest evolving technologies in the world. They follow a natural product life cycle that is determined by market actions: market demand and the Payment Cards Industry Security Standards Council (PCI SSC) regulatory compliance requirements. In response to growing market demand and increasingly stringent security standards, Ingenico took up the challenge of offering its customers the most advanced Signature Capture and Touch Screen devices on the market. Ingenico has invested heavily in its new Telium 2 technology platform to upgrade its existing line of products with the new generation high performance Signature Capture and Touch Screen payment devices capable of accommodating all forms of cashless payment including EMV chip card, contactless, NFC-enabled mobile, and magnetic stripe transactions.

Product Migration Options

Customers and business partners currently using the Ingenico i6xxx Series Signature Capture and Touch Screen payment devices are encouraged to migrate to the latest Telium 2 based Ingenico iSC350 and iSC250 Signature Capture devices. For more information about iSC350 and iSC250 Signature Capture devices, visit www.ingenico.com, send us and email to info.US@ingenico.com, or contact your local Ingenico sales representative.

If you should have any questions about this EOS and price increase notice for the i6xxx Series Signature Capture and Touch Screen devices, please contact your local sales executive, tel. (678) 456-1200.

Thank you.