

October 1, 2010

# End-of-Sale and End-of-Life Announcement for the Ingenico Telium Pass and EFT Smart Devices in North America

With Ingenico's launch and transition to its next generation Telium 2 technology based Electronic Funds Point of Sale (EFT POS) devices and contactless readers, this product announcement serves as an official notification that the Telium Pass and EFT Smart devices will reach their end-of-sale (EOS) and end-of-life (EOL) milestones in North America on the dates listed below.

#### **Business Reasons**

Payment devices (hardware) and POS technology (software) are one of the fastest evolving technologies in the world. They follow a natural product life cycle which is determined by market actions - market demand and regulatory compliance requirements. In response to the growing market demand and increasingly stringent security standards, Ingenico took up the challenge of offering its customers the most advanced terminals on the market. The company invested heavily in its new Telium 2 technology platform to upgrade its existing line of products with the next generation high performance short range mobile devices.

## **Key Milestones and Dates**

The EOS and EOL transition period for the Ingenico Telium Pass and EFT Smart devices is October 1, 2010 through December 31, 2013. The last day to buy the Ingenico Telium Pass and EFT Smart devices i.e. final forecast for these devices is due by December 31, 2010, and the PO's for the forecasted devices are due by March 31, 2011. Customers with active service contacts will continue to receive warranties and services support from Ingenico as specified by terms and conditions in their contracts through December 31, 2013. Table 1 describes the EOS and EOL key milestones and dates.





Table 1. EOS and EOL Dates and Milestones for the Ingenico Telium Pass and EFT Smart Devices.

Key Milestones	Description	Date
End-of-Sale/End-of-Life Announcement	The date the announcement of the EOS/EOL a product is sent out to customers.	October 1, 2010
The Last Buy	The last date to order the device through Ingenico. This is the final forecast due date for these devices with the PO's due on March 31, 2010.	December 31, 2010
Last Ship Date	The last possible ship date that can be requested of Ingenico.	June 30, 2011
Last Date of Support	The last date to receive support for the device. All customers should refer to the specific warranties and service agreement they purchase to determine the level of maintenance and support they are entitled to for the device during the EOL period.	December 31, 2013

### **Product Migration Options**

Customers and business partners are encouraged to migrate to the latest Telium 2 based iCT 2xx Series counter top terminals.

#### **For More Information**

For more information about the iCT 2xx Series counter top devices, visit <a href="www.ingenico.com">www.ingenico.com</a>, email to <a href="info.US@ingenico.com">info.US@ingenico.com</a> (for customers in Canada), or contact your local Ingenico representative.

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As the global leader in payment device manufacturing, we are excited to continue to innovate and push the traditional boundaries in terminal design in order to be able to offer the best in class EFT POS devices for multilane retail and single point-of-sale environments. We welcome the opportunity to meet with you as soon as possible to review the impact this announcement has on your business and discuss alternative solutions we may provide.

