

FINAL

Ingenico Group and Toshiba Put Shoppers' Experience First for Retailers with Payment Acceptance Flexibility

Strategic relationship between two tech innovators affords convenience for consumers while providing future-proof solutions for merchants

Atlanta, GA – August XX, 2018 – Ingenico Group (Euronext: FR0000125346 - ING), the global leader in seamless payment, today announced a partnership with Toshiba Global Commerce Solutions, the market share leader in retail store technology, that will enable grocers and other retailers to better serve their customers by enhancing the customer experience at the point of sale. With growing pressure from new entrants and existing competitors, it's imperative for businesses to be able to adapt to changing consumer expectations, especially at the checkout.

Through the partnership in the United States, Toshiba Global Commerce Solutions will offer Ingenico Group's industry-leading payment acceptance technology to both existing and prospective customers, as well as offer services on the Telium TETRA platform that give retailers the flexibility to choose how and where they're able to checkout and interact with customers. The partnership also provides access to Ingenico Group's full portfolio of solutions, including mobile and fixed payment acceptance options, estate management tools, security solutions, services and support.

"Not only do we want to offer our customers best-in-class choices when it comes to payment solutions, we want them to know we're committed to pushing the boundaries of innovation as consumer preference and technology evolve" said Steve Markham, senior vice president of strategy and portfolio at Toshiba Global Commerce Solutions. "Partnering with a global payment and mobile solutions leader like Ingenico Group allows us to achieve this goal, developing technologies that enable grocers and retailers of all sizes to differentiate themselves from their competitors and drive loyalty with their customers."

"Our partnership is driven by both Toshiba and Ingenico Group's commitment to helping merchants reach the full potential of their business by providing them with the tools needed to provide an exceptional customer experience," said Jennifer Miles, executive vice president of North America for Ingenico Group. "Working with an industry leader like Toshiba allows us to tailor our seamless payment terminals to meet the unique demands of grocery and retail, enabling businesses to offer an improved customer experience that, ultimately, helps achieve business goals."

One of the key drivers in this partnership for both Toshiba Global Commerce Solutions and Ingenico Group was the potential to develop a model in which solutions are supported and maintained by Toshiba Global Commerce Solutions throughout the entire customer lifecycle. Ingenico Group is working to collaborate with Toshiba, which is uniquely positioned as both a software provider and a systems integrator, to bring this model to life, facilitating the sale, support and updating of Ingenico Group's smart terminals – a win for customers.

Specifically related to payment solutions, the partnership allows support of Toshiba Global Commerce Solutions' SurePOS™ ACE and TCx™ Pay solutions with Ingenico Group's Telium TETRA range of payment solutions, beginning with the sleek and efficient Lane/7000 and Lane/8000 smart terminals to support in-lane grocery, pharmacy and retail markets. Benefits the partnership offers to retailers include:

- Certification to the latest industry security standards, including PCI PTS v5.x
- Ability to accept new and emerging forms of payment including magstripe, EMV chip & pin, EMV chip & sign and NFC/contactless, including Apple Pay and Google Pay
- Certification for eWIC (Women, Infants and Children), enabling payments to be made through electronic benefits transfer (EBT) smart cards
- Toshiba's world-class consulting, solution integration and service delivery expertise

Ingenico Group and Toshiba will be demonstrating their partnership commitment at [Toshiba LEAD 2018](#), taking place September 5th and 6th in Las Vegas.



About Ingenico Group

Ingenico Group (Euronext: FR0000125346 - ING) is the global leader in seamless payment, providing smart, trusted and secure solutions to empower commerce across all channels, in-store, online and mobile. With the world's largest payment acceptance network, we deliver secure payment solutions with a local, national and international scope. We are the trusted world-class partner for financial institutions and retailers, from small merchants to several of the world's best-known global brands. Our solutions enable merchants to simplify payment and deliver their brand promise. Learn more at www.ingenico.us or twitter.com/Ingenico.

About Toshiba Global Commerce Solutions

As the market share leader in retail store technology, Toshiba's Brilliant Commerce™ enables retailers to deliver engaged shopping experiences, gain actionable insights and provide frictionless checkout. With a global team of dedicated business partners, we deliver innovative commerce solutions that transform checkout, provide seamless consumer interactions and optimize retail operations that are changing the retail landscape. Visit toshibacommerce.com or engage on Twitter @toshibagcs

Media Contacts:

Ingenico Group North America

Mike Nourie

External Communications Manager

michael.nourie@ingenico.com

tel: 770-298-1945